



RANBURY TO THE RESCUE

Development management of distressed projects

Receivership, liquidation, voluntary administration, deed of company arrangement, statutory trusteeship... Concurrent with the obvious distress these insolvency events are for the company involved, they can **present significant commercial and strategic challenges and opportunities for others.**

These companies will often possess property and projects across the entire development spectrum:

- Development sites under option, due diligence or feasibility assessment
- Vacant sites in the initial planning and conceptual design stages
- Sites in the process of development approval application or processing
- Projects under detailed design, construction or manufacture
- Developments undergoing refurbishment or renewal

Distressed projects such as these require a professional, considered and timely strategy to either nurse the company through the commercial challenges or to **maximize the immediate commercial return** for the insolvency practitioner. This is Ranbury's forte'.

WHAT WE DO

Ranbury is a Queensland based development management and project management consultant with an enormous wealth of knowledge, experience and skills across a broad range of industries. Ranbury provides comprehensive integrated development management services through our team of over 60 experienced, talented and dedicated professionals.

Ranbury works as an integral part of the professional insolvency advisory team to focus on:

- Understanding the client's objectives and the immediate commercial imperatives of the situation
- Assessing the distressed project status, attributes, drivers and core development issues
- From our integrated suite of in house development management disciplines, selecting and applying the specific services required for the particular development need
- Doing all this expeditiously, professionally and retaining commercial confidentiality

Ranbury's award-winning team has extensive experience encompassing the **entire spectrum of development and project management disciplines** including:

- Commercial and technical due diligence
- Feasibility analysis and commercial options
- Development agreements
- Development finance facilitation
- Consulting team co-ordination
- Planning and design management
- Authority approval co-ordination
- Construction management
- Contract administration
- Property transactions including acquisition, leasing and disposal
- Business management

OUR CLIENTS

Ranbury has successfully delivered development and project management services for and in association with a growing list of blue chip companies including:



“I have worked with Ranbury on several major property projects over the past 10 years, from complicated and landmark volumetric titling projects through to refurbishments and commercial developments, and I have found them to be in a league of their own. They deliver, but most importantly, they understand the commercial context for each client and they know how to manage a project to achieve the best commercial outcome. It is a pleasure working with them and I have no hesitation in referring them to my clients.”

Paul Spiro

Managing Partner, Gadens Lawyers

“I was referred to Ranbury as a leader in project and development management in Queensland by a major contracting firm. Ranbury has lived up to this reputation and has shown that they are an organisation of high calibre, skill and talent. They get the job done, and they look after their clients.”

The Honourable Con Sciacca AO

Senior and Managing Partner,

Sciaccas Lawyers and Consultants (former Federal Member for Bowman)

CONTACT DETAILS

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